



UNITED SALES ASSOCIATES

# What's **NEW** in 2008!

## Introducing the Line-Up of **NEW PRODUCTS** From our Manufacturers

 <a href="http://www.accutest.net">www.accutest.net</a>	 <a href="http://www.capitalsafety.com">www.capitalsafety.com</a>	 <a href="http://www.dauidsontraffic.com">www.dauidsontraffic.com</a>	 <a href="http://www.fsinorth.com">www.fsinorth.com</a>	 <a href="http://www.hawesco.com">www.hawesco.com</a>
 <a href="http://www.impacto.ca">www.impacto.ca</a>	 <a href="http://www.jacksonsafety.com">www.jacksonsafety.com</a>	 <a href="http://www.justinworkwear.com">www.justinworkwear.com</a>	 <a href="http://www.justritemfg.com">www.justritemfg.com</a>	 <a href="http://www.lakeland.com">www.lakeland.com</a>
 <a href="http://www.mapaglove.com">www.mapaglove.com</a>	 <a href="http://www.safelifecorp.com">www.safelifecorp.com</a>	 <a href="http://www.stardustabsorbent.com">www.stardustabsorbent.com</a>	 <a href="http://www.wellslamontindustry.com">www.wellslamontindustry.com</a>	

Presented by United Sales Associates, Manufacturers' Agents representing leading manufacturers of industrial safety products in the safety, industrial, construction, sanitary maintenance, and public safety markets in the states of Ohio, Michigan, West Virginia, Indiana, Kentucky, Tennessee, Pennsylvania, and New York.

*Our products are sold through authorized distributors.*



7537 State Road, Cincinnati, OH 45255-2438

Ph: 1-800-837-4266 \* Fax: 513-231-1456

Web: [www.unitedsales.com](http://www.unitedsales.com) \* e-mail: [assocs@unitedsales.com](mailto:assocs@unitedsales.com)

*Branches: Cincinnati, Cleveland, Louisville, Union KY, Buffalo, Nashville, Grand Rapids*



## Professional Drug Identification Kit

# IDenta

## Most Accurate, Easy To Use Detection Kit On The Professional Market



MSRP \$3.50 per kit

### Features

- Virtually No False Positives
- Easy to use
- Environmentally Safe Disposal
- Detects Trace Amounts
- Unique Design
- Utilizes Advanced New Patented Kit Design and Chemical Technology
- Results in Seconds!

Kits Available for Detection of:  
Cocaine/ Crack, Heroin, Marijuana / Hashish, MDMA (Ecstasy),  
Methamphetamine /Amphetamine, LSD (available soon).



## Standard & Custom Emergency Eyewash and Showers

Haws manufactures a complete line of  
standard and custom tempered water  
models for use in indoor and outdoor sys-  
tems . . . whatever the project requires.

- Electrical or steam heated tempering systems
- Fiberglass single or dual booth
- Skid mounted packages
- Combination shower and eye/face wash
- Stand alone or multi-station systems
- Re-circulation and/or booster pumps as required
- Heat traced or space heated
- NEMA 4 or NEMA 7
- Audible, visual and/or remote alarms



For more information on the entire tempered water product line,  
ask your Haws Sales Representative.



## Tie-Back Self Retracting Lifeline

Eliminate the need for an Anchor Point



#3101300 List: \$247.50



Part #3102100 List: \$380.50

The single leg (3101300) and twin leg (3102100)  
100% Tie-back Talon SRL's are designed to withstand  
the forces that could occur from tie-back use. Both the  
single leg and twin leg 100% versions are now avail-  
able with 5,000 lb. tie-back hooks on the end(s).

## TOOL BAGS



ExoFit™  
Construction  
Style  
Harness  
equipped  
with both  
tool bags.

DBI Tool bags come in 11  
& 15 pocket versions to  
provide more versatility  
while on the job. Made of  
ballistic nylon and an abra-  
sion resistant PVC rein-  
forced base gives them ex-  
treme durability for the  
toughest conditions.



Part #9504066 (11 pocket): List \$51.50



## The IMPACTO™ Safety Toe!

Designed to fit tightly over existing shoes,  
providing a solid steel cap to protect the toes  
against accidental crushing or stubbing.  
Ideal for visitors, temporary workers,  
management, salespeople.  
Impactoe is transferable from person to  
person without concern for hygiene or size  
restraints. Sizes XS-2XL



MRSP: \$26.95 pr.

## Metguard—Metatarsal Protector



IMPACTO metatarsal guard. Attaches to safety  
footwear. Extremely durable lightweight poly-  
carbonate material. One size. Straps available  
for footwear without laces.

Part # METSTRAP

List Price: \$29.95 pr.



## SURE GRIP EX SAFETY STORAGE CABINET

NEW EXCLUSIVE FEATURES TO MAKE A  
WORKPLACE EXTRA SAFE, EXTRA SECURE!  
*Significant Improvement over Competition!*

**U Loc™ Padlockable Handle**—Slip resistant grip  
offers easy fingertip operation.

**Haz-Alert™ Reflective Labeling** - When illuminated  
hazardous warning labels burst with high visibility  
under fire conditions or power outages.

**SpillSlope™ Safety Shelves**—safely direct incidental  
spills to back and bottom of leak-proof sump.



## Excellent Chemical Protection at an Economical Price

### ChemMAX 1

- Available in Yellow
- A high density polyethylene laminated to a spunbond polypropylene.
- ChemMAX 1 is an impervious film and a good economical choice for use in many industrial plants and chemical cleanup operations.
- Seams are serged, bound, or sealed.



### ChemMAX 2

- Available in white.
- Dow Saranex® film laminate.
- Impervious film (not breathable).
- 30% stronger than competitive fabrics & excellent price point.
- Bound & sealed seam configurations.



### ChemMAX 3

- Low visibility gray color.
- Excellent chemical barrier & excellent price point.
- Superior strength.
- Available with sealed seams only.





## O-Frame Customizable Barricade Leg

**New Look - Nothing like it on the Market Today!**

**Won 3rd Place as Best New Product at the 2008 ATSSA Traffic Expo**

- New ADA compliant design
- Four board design—no other competitors known!
- Center slots take 1 x 8 & 2 X 8
- Lower slots take only 1 x 8
- Plastic or wood compatible
- Solid HDPE Construction
- O-Frame Insert—Logo or message is a simple vinyl sticker that can be made and laminated any place.



## Portable Field Hospital Cots

**Economy Priced—Quality Value**



- Flame Resistant Mattress Pad.
- Fluid Resistant Mattress Pad - antimicrobial and moisture/fluid resistant, ideal for ease of cleaning and re-use.
- Longer/Wider/Higher - designed to fit full sized patients for maximum comfort.
- IV Pole included.
- Multiple position cot - allows for added patient comfort and surety of rest in a fully reclined position.
- Fine Mesh Cot Mat - moisture resistant fabric allows water through the mat.
- Tested to accommodate 350 lb. patients.

Part #F-EM-262A-SR: List Price: \$185.00



## New Safety Specs from Smith & Wesson!

*Elite*

These New Spectacles represent a Revolutionary step in safety eyewear design. Smith & Wesson continues to stay committed to creating innovative, high quality products that enhance our customers personal and professional pursuits.



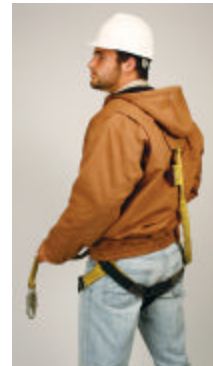
**Ensures All Day Safety Compliance - Everyday!**

Many Frame and Lens Colors Available



## Rugged Workwear - Insulated and Flame Resistant

**TOOLS YOU WEAR!**



- DuPont Advanced Teflon repels wind, rain & stains.
- Super Soft \* 12 Iron Plus outershell.
- Comfortable, ergonomic fit for less fatigue & greater safety.
- Easy entry front pockets with snap flap.
- 3M Thinsulate for extreme cold quilted to warm brushed nylon flannel lining.
- Cordura reinforced cuffs.
- Inside chest pocket with separate cell phone compartment.
- Hidden knit storm cuffs with adjustable snaps.
- 3 season temperature comfort range.
- **Harness slot in back for fall protection.**



## Nitro Auto-Darkening Welding Helmet

- Infinitely variable shade 9-13 with fine tune adjustments for precise shade.
- Sensitivity and delay adjustments.
- Lightweight – only weighs 1 lb. fully assembled!
- Two independent sensors – ideal for work in tight spaces
- Always on & ready to weld
- Solar powered – no batteries to change
- 2 year performance guarantee.
- Meets ANSI Z87.1 standards



Part #3018230

Shown: 3 Season Contractor Insulated Hooded Jacket (JS8050)  
List: \$112 for sizes XS-2XL. (Sizes available to 4XL)



## Cut and Chemical Resistant Gloves

**Kronit-Proof 395**



Unique exterior cut resistant liner offers a High Level Cut 3 (1848 Grams CPPT), while protecting nitrile chemical resistant middle layer from mechanical hazards. Water-proof film coating applied to outer liner resists mechanical attacks. Reinforced grip for handling wet and slippery objects!

**Ideal for Automotive, Glass, Metal Applications!** List Price: \$33.00 pr.

## All in One Thermal and Liquid Protection

**Temp-Proof 333**

Special thermal liners to protect workers from hot and/or cold temps, combined with polymer layers to keep hands dry in wet/chemical applications.

List Price: \$33.92



**Ideal for cold storage, road construction in wet cold environments, handling hot steel, boiler room maintenance, hot rubber extrusion.**



## Spill Clean-Up Products

- Instantly absorbs spills of all types.
- Leaves floors clean and dry.
- Reduces slip and fall risk.
- Saves money by reducing cost of labor, down time, and disposal.
- Outperforms competitive products.
- Environmentally friendly.
- USDA approved for food processing facilities.



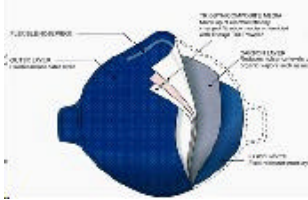
Part No: D560  
Wall Mount Spill Kit

**Ultimate Respiratory Protection**

**Triosyn® Respirators with Antimicrobial Protection**

Designed to stop viruses from getting through to you. These respirators contain a multi-layer system impregnated with the patented Triosyn® resin compound that creates increased microbial attraction by chemical, physical and electrostatic means.

*It's Tomorrow's Technology—Today!*



Part #T-5000 P95

**Hi Vis MechPro**

Designed to conform to the hand and keep debris out with its hook and loop closure. Its vibrant green nylon jersey back makes it breathable and easily identifiable, while its synthetic leather palm offers protection from lacerations and abrasions.

Sizes: S, M, L, XL

Part #7703



**Hi Vis Split Leather Palm**



- Pearl gray split cowhide leather palm, thumb, index finger and fingertips.
- High wear areas—fingertips, index finger and thumb are leather for extended wear.
- 100% high visibility polyester back in safety lime green provides water repellency.
- Reflective knuckle strap for extra safety & visibility.

Sizes: S, L, XL



**Do you need Fall Protection or Confined Space Training?**

With many years of fall protection and confined space training and safety equipment experience, **Jason Sullivan** and **Richard Vaccaro** are certified to instruct your employees.



Training services are in a variety of safety areas to include: 2 and 4 hour Fall Protection Basic Awareness, Basic, Refresher or Site Specific Confined Space needs.

*Please call Jason or Richard for details and availability.*

**MEET OUR TRAINERS!**

**Jason Sullivan**  
Territory: N OH, W NY, W PA  
Cell: 216-577-8303  
jason.sullivan@unitedsales.com

**Richard Vaccaro**  
Territory: OH, KY, IN, TN, WV  
Cell: 502-727-3600  
richard.vaccaro@unitedsales.com



**We offer Value Added In-Plant or On-Site Compliance Surveys**

Our surveys will provide you with a checklist for identifying hazards, provide regulatory and compliance information including record keeping forms, and provide a checklist for proper maintenance of equipment.

Contact your representative for a survey on behalf of the following manufacturers: Capital Safety, Haws, Justrite, Lakeland, MAPA Professional, Wells Lamont Industrial.

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